# "Professional Performance Management & Sustaining Discipline"

## **ABOUT THE WEBINAR:**

You cannot be disciplined in great things and undisciplined in small things. There is only one sort of discipline—*perfect discipline*. Discipline is based on pride as a soldier, on meticulous attention to detail, and on mutual respect and confidence. It can only be obtained when all officers are so imbued with the sense of their moral obligation to their men and their country that they cannot tolerate negligence.

—General George Patton U.S. Army

Therefore, it is important to understand various facets of discipline which impact performance of an individual and in turn enable in achieving business excellence of the organization/ institution. A right performance management system should have mechanism to not only measure the predefined parameters but also should have provision to identify challenges, strengths, opportunities, behaviour of individual in accomplishing the desire outcome/result.

## **LEARNING OBJECTIVES:**

- Master performance management as a leadership skill.
- Know how to set goals, provide feedback on progress, and correct performance problems.
- Know your level of performance in the areas of statesmanship, working through others; entrepreneurship, achieving results; and innovation, generating new ideas.
- Model and reinforce high standards of professional conduct, including upholding core values and using a caring confrontation when corrective action is necessary.
- Improve performance through behaviour modification.
- Answer the question, would you hire yourself, based on your current professional performance?

## WHAT ARE TAKEAWAY POINTS?

Foster a high performance workplace through personal example, goal setting, positive reinforcement, addressing deficiencies, benchmarking success, and performance improvement.

### **SPEAKER PROFILE:**

Dr. Neetika Mehta is working as a faculty at University of Petroleum and Energy Studies, Dehradun. She is an alumnus of IIM Indore and has completed her PhD from University of Petroleum and Energy Studies, Dehradun (India). She is also a professional expert with Wildlife Institute of India.



She has authored case in Book 'Patent Law and Intellectual Property in the Medical Field' Published by IGI Global Publishers (Scopus Indexed) along with several research papers which are published in journals of national & international repute. She has about 10 years of professional experience in the educational sector. Her professional areas include taking sessions on Leadership, Organizational Behaviour, Cross-Cultural Management, Entrepreneurship, Introduction to Psychology, Business Sustainability, Strategic Management, International Business Management, and Corporate Social Responsibility (CSR).